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BSNL has many 'bigger opportunities' in near future, says Sinha

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Union Telecom Minister Manoj Sinha has said works worth ₹150 crore have been allotted to BSNL under the smart city projects and the state-run firm has

Many bigger opportunities in the near future.

Also, it has other projects like network for spectrum (NFS) and fibre to the home (FTTH) -- laying of optical fibre to homes, which give it an advantage, Sinha said.

"BSNL has many bigger opportunities in near future other than mobile telephony. Many tenders have been



finalised for 2G, 3G and 4G services. Market share of BSNL has been improved from 7.6 per cent to 9.43 per cent which is commendable. BSNL can play significant role in smart city projects, NFS and FTTH. Works worth ₹150 crore has been allotted to BSNL under

smart city projects, which can be taken as an advantage," Sinha said at the 'Heads of Circles Conference' of BSNL on May 11.

The network for spectrum too is a big project under which BSNL is building optical fibre base communication network for defence with an outlay of around ₹23,000 crore.

"The field officers of BSNL should focus on better customer service and try to change the negative customer perception about BSNL," he said.

Telecom Secretary Aruna Sundararajan underlined the need of BSNL to be aggressive and innovative.