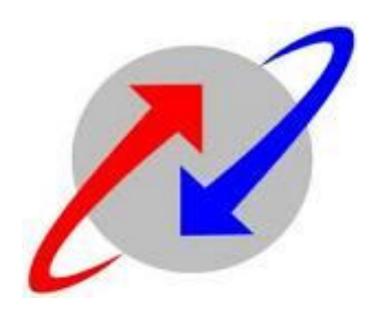
Policy for Interconnection with International Voice <u>Carriers on Pre-Paid basis</u>



BSNL

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Policy for Interconnection with International Voice Carriers on Pre-Paid basis

1. Documents in support of the following are required to be submitted by carriers, who want to inter-connect with BSNL on Prepaid basis:

I. Eligibility Conditions

- Any regulatory/License of PFC (Prepaid Foreign Carrier) such as FCC of USA or certification of their services approved by any Regulatory/ Government body in countries where they have their registered office. Or any other detail in this regard.
- Audited Company financial statement for at least last three years duly signed by their company secretary or equivalent or Last three years Annual Report of the company with Balance Sheet.
- ➤ Details of financial statement showing Minimum Turn-over of US \$10 Million in each of last three preceding financial years continuously.
- Certificate of incorporation of the company.
- Certificate regarding Carrier company not being bankrupt from statutory Chartered Accountant/Company Secretary of Carrier.

II. Information/ Documents required from Carriers

- Whether the Prepaid Foreign Carrier (**PFC**) is a Tier 1/ Incumbent carrier /Non-Tier 1 in the country of its incorporation?
- ➤ MoU signed by PFC with any other operator including Indian ILDOs, if any, Or, Certificate of Experience from two customers.
- Details of traffic carried by PFC including that for India Termination traffic and for traffic termination to BSNL-Self Certificate.
- Certificate regarding Non-permanent Establishment in India. Companies having permanent establishment in India needs to submit PAN/TAN number.
- **2.** The carrier who is selected for Interconnection has to sign NDA (Non Disclosure Agreement) & ITSA (International Telecom Service Agreement) with BSNL.
- **3.** Maharashtra Circle (MH Circle) will be the MH Circle for all pre-paid carriers for technical and financial matters.

4. Performance Bank Guarantee (PBG)

➤ Foreign Prepaid Carrier shall be required to submit a **Performance Bank Guarantee (PBG) of USD 45,000** for connectivity up to 1XSTM-1 to Maharashtra Circle, BSNL at the time signing of ITSA Agreement with BSNL.

- ➤ Additionally, Prepaid Carrier shall be required to submit PBG for interconnects beyond 1xSTM-1, @ USD 20,000/STM-1.
- ➤ Any carrier will qualify for additional STM only in case of more than 25 Million Minutes traffic continuously for two months or 60 Million Minutes traffic in a period of three months.

5. Advance payment for the traffic:

- Apart from the aforesaid PBG, Prepaid Carriers will also deposit the amount in advance equivalent to call volume traffic they propose to terminate into BSNL network every week.
- ➤ Maharashtra Circle will notify tentative daily balance and daily traffic cost to the carrier.
- ➤ At the time of exhausting the 80% of amount, PFC will deposit further payment based on their proposed call volume, failing which, MH Circle is authorized to regulate and block the traffic of the prepaid carrier with prior intimation to the carrier and restore the same only after receiving the advance in its account.
- ➤ MH Circle shall convey blocking, regulating or restoring the traffic to ILD gateways.
- ➤ In case of transit delay in receiving the advance payments, MH Circle may allow traffic up-to 50% of the amount of the PBG deposited.
- ➤ In case of any failure to deposit the advance amount by Prepaid carrier, MH Circle may block the traffic and may also forfeit the PBG.
- ➤ The traffic advance payment including the top-up amount will be taken in multiples of USD 10,000 only.
- ➤ Any bank charges deducted from the payment transferred by prepaid carriers shall not be borne by BSNL.

6. <u>Interconnectivity:</u>

- ➤ BSNL has Bandwidth Capacity on Bharat Lanka Cable (BL), SEMEWE4 Cable and Europe India Gateway Cable (EIG).
- ➤ The new prepaid carriers may be offered interconnect on any one of the above capacity of bandwidth, on case to case basis, depending upon their proposed traffic volume commitment to BSNL.
- ➤ BSNL reserves the right to disconnect/withdraw/modify the routing interconnect bandwidths in case of non-performance of the carriers in terms of traffic volume terminated to BSNL.

7. Performance Evaluation

- BSNL reserves the right to review the interconnect connectivity given to the Prepaid Carriers and to carry BSNL's outgoing Traffic.
- All pre-paid carriers are expected to bring more than five million minutes average incoming traffic monitored over a period of six months.
- If traffic is less than 5 million minutes per month in six months, the interconnection capacity will be reviewed and in case of consistent nonperformance the interconnection may be terminated.

8. Hubbing & Outgoing traffic provision

- The prepaid carrier will not be permitted to avail Hubbing facility through BSNL and to carry BSNL's Outgoing ILD Traffic for a period of two years from the date of commissioning of their interconnect.
- Based on the request from the Prepaid Carrier, inclusion of the prepaid carrier in BSNL's Least Cost Routing System (LCR) will be decided on merits to carry Outgoing traffic of BSNL / Hubbing facility on case to case basis. In that case, the value of BSNL's outgoing traffic minutes carried by the prepaid carrier cannot be considered as a credit.
- Outgoing facilities may be withdrawn in case there is less than five million minutes average incoming traffic in a period of six months.

9. Technical compatibility

Presently, BSNL have **TDM switches** and is in the process of migration to **IP TAX/NGN Technology**, the Prepaid Carriers shall make their interconnects compatible with IP TAX/NGN as and when notified by BSNL.

10. Dispute Resolution

Any dispute raised by the carriers, any notices to be served to the prepaid carrier by BSNL and Termination of prepaid carrier agreement shall be settled as per terms & condition stipulated in the ITSA.

Uaxena (Vineet Saxena) Addl.GM (ILD) BSNL CO